

Message Text

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PAGE 01 HELSIN 01861 251430Z

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 062901

R 251400Z AUG 75
FM AMEMBASSY HELSINKI
TO USDOC WASHDC
INFO SECSTATE WASHDC 9065
AMEMBASSY MOSCOW

UNCLAS HELSINKI 1861

MOSCOW FOR TRADE CENTER

E.O. 11652: N/A

TAGS: BTIO BTRA FI

SUBJ: ASSISTANCE TO FINNISH BUSINESSMEN

1. CONSULTANT OLLI BACKMAN CONTACTED EMBASSY FOR ASSISTANCE IN IDENTIFYING U.S. FIRMS INTERESTED IN PARTICIPATION WITH FINNISH INTERESTS IN HOTEL CONSTRUCTION PROGRAM IN U.S.S.R. BACKMAN ENROUTE TO U.S. ON BUSINESS/HOLIDAY TRIP AND HOPES TO GET INFORMATION AND MAKE PRELIMINARY CONTACTS.

2. BACKMAN IS PRIVATE CONSULTANT WORKING ON BEHALF OF PERUSYHTYMA OY, FINNISH COMPANY CONTROLLED BY BANKS AND INSURANCE COMPANIES, WHICH IS ORGANIZING FINNISH CONSORTIUM TO BUILD SEVERAL HOTELS IN KIEV, LENINGRAD AND MOSCOW, THE LATER INITIALLY FOR OLYMPIC USE. WESTERN PARTICIPATION REQUIRED FOR TECHNICAL EXPERTISE, PARTIAL FINANCING AND PARTIAL EQUIPMENT/MATERIALS SUPPLY. ACCORDING TO BACKMAN, PRECISE RELATIONSHIP WITH U.S. PARTICIPANT IS NEGOTIABLE.

3. BACKMAN TRAVELING IN U.S. THROUGH EARLY SEPTEMBER. AFTER REVIEW OF HIS SCHEDULE COMATT SUGGESTED HE CONTACT USDOC REGIONAL OFFICE IN NEW YORK CITY ON SEPTEMBER 2 OR 3, WITH THE EXPECTATION THAT ANY INFORMATION CAN BE CONVEYED THROUGH FIELD OFFICE. HE IS READY TO
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PAGE 02 HELSIN 01861 251430Z

REMAIN IN U.S. IF USEFUL, OR RETURN AT LATER DATE.

4. COMMENT: BACKMAN TRIP APPEARS TO BE A PRELIMINARY
TESTING OF THE WATERS FOR WHICH ASSISTANCE COULD YIELD
LONG TERM BENEFITS. COMATT HAS APPOINTMENT WITH
PERUSYHTYMA OFFICIALS TO EXPLORE "MAJOR PROJECT"
POTENTIAL.
AUSTAD

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Message Attributes

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Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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